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To:	Kay Alarcon
	Assistant Director of Procurement Services

From: Tom Draper Buyer

Date: June 17, 2021

Re: Low Voltage, Intercom Systems and Master Clock Parts and Supplies Contract #21-06-6672IB

The following bids were received and opened at 3:00 p.m., Wednesday, June 16, 2021 as specified in documents concerning **Annual Contract #21-06-6672IB Low Voltage, Intercom Systems and Master Clock Parts and Supplies.** The bids received are located on page 2.

^a Primary vendor award.

^b Secondary vendor award.

^c No award.

Recommendation:	American Time & Signal Company CAPP	
	Conquest Sound	
	Firetron, Inc.	
Funding:	M & O Funds	
Estimated Expenditure:	\$45,000.00	
Contract Term:	June 17, 2021 - June 30, 2022	
Renewal:	2 Years	

ja

^c Line 1	Atlas/Soundolier	
	SUPPLIER	PERCENT OFF
Line 2	Conquest	
	SUPPLIER	PERCENT OFF
	Conquest Sound	<u>0%</u>
Line 3	Dukane	
	SUPPLIER	
	CAPP	<u>PERCENT OFF</u> <u>18%</u> ^{cost + 18%}
		10 /6
Line 4	Lathem	
	SUPPLIER	PERCENT OFF
	American Time & Signal Company	5%
	<u></u>	—
Line 5	Quam	
	SUPPLIER	PERCENT OFF
	CAPP	<u>18%</u> b, cost + 18%
	Firetron, Inc.	<u>20%</u> ^a
Line 6	Rauland	
	SUPPLIER	PERCENT OFF
	Firetron, Inc.	<u>25%</u>
l ino 7	Simpley	
Line 7		
	SUPPLIER American Time & Signal Company	PERCENT OFF <u>5%</u> [°]
	CAPP	<u>18%</u> b, cost + 18%
		10/10
Line 8	Switchcraft	
Line 8	Switchcraft SUPPLIER	PERCENT OFF
Line 8		<u>0%</u> ^a
Line 8	SUPPLIER	
	SUPPLIER Conquest Sound CAPP	<u>0%</u> ^a
Line 8 [°] Line 9	SUPPLIER Conquest Sound CAPP TOA	<u>0%</u> ^a <u>18%</u> ^b
	SUPPLIER Conquest Sound CAPP	<u>0%</u> ^a
^c Line 9	SUPPLIER Conquest Sound CAPP TOA SUPPLIER	0% ^a 18% ^b
	SUPPLIER Conquest Sound CAPP TOA SUPPLIER Shure	0% ^a 18% ^b PERCENT OFF
^c Line 9	SUPPLIER Conquest Sound CAPP TOA SUPPLIER	<u>0%</u> ^a <u>18%</u> ^b
^c <u>Line 9</u> ^c <u>Line 10</u>	SUPPLIER Conquest Sound CAPP TOA SUPPLIER Shure SUPPLIER	0% ^a 18% ^b PERCENT OFF
^c <u>Line 9</u> ^c <u>Line 10</u>	SUPPLIER Conquest Sound CAPP TOA SUPPLIER Shure SUPPLIER Neutrik	0% ^a 18% ^b PERCENT OFF PERCENT OFF
^c <u>Line 9</u> ^c <u>Line 10</u>	SUPPLIER Conquest Sound CAPP TOA SUPPLIER Shure SUPPLIER Neutrik SUPPLIER	0% a 18% b PERCENT OFF PERCENT OFF PERCENT OFF
^c <u>Line 9</u> ^c <u>Line 10</u>	SUPPLIER Conquest Sound CAPP TOA SUPPLIER Shure SUPPLIER Neutrik	0% ^a 18% ^b PERCENT OFF PERCENT OFF
° <u>Line 9</u> ° <u>Line 10</u> <u>Line 11</u>	SUPPLIER Conquest Sound CAPP TOA SUPPLIER Shure SUPPLIER Neutrik SUPPLIER	0% ^a 18% ^b PERCENT OFF PERCENT OFF PERCENT OFF
° <u>Line 9</u> ° <u>Line 10</u> <u>Line 11</u>	SUPPLIER Conquest Sound CAPP TOA SUPPLIER Shure SUPPLIER SUPPLIER SUPPLIER SUPPLIER SUPPLIER Conquest Sound	0% a 18% b PERCENT OFF PERCENT OFF PERCENT OFF
^c <u>Line 9</u> ^c <u>Line 10</u> <u>Line 11</u>	SUPPLIER Conquest Sound CAPP TOA SUPPLIER SUPPLIER SUPPLIER SUPPLIER SUPPLIER SUPPLIER Telecore	0% a 18% b PERCENT OFF PERCENT OFF PERCENT OFF 0%
° <u>Line 9</u> ° <u>Line 10</u> <u>Line 11</u>	SUPPLIER Conquest Sound CAPP TOA SUPPLIER Shure SUPPLIER SUPPLIER SUPPLIER SUPPLIER Conquest Sound Telecore SUPPLIER	0% a 18% b PERCENT OFF PERCENT OFF PERCENT OFF 0%
^c <u>Line 9</u> ^c <u>Line 10</u> <u>Line 11</u> ^c <u>Line 12</u>	SUPPLIER Conquest Sound CAPP TOA SUPPLIER Shure SUPPLIER SUPPLIER SUPPLIER SUPPLIER Conquest Sound Telecore SUPPLIER	0% a 18% b PERCENT OFF PERCENT OFF PERCENT OFF 0%
^c <u>Line 9</u> ^c <u>Line 10</u> <u>Line 11</u> ^c <u>Line 12</u> ^c <u>Line 13</u>	SUPPLIER Conquest Sound CAPP TOA SUPPLIER BUPPLIER SUPPLIER SUPPLIER SUPPLIER SUPPLIER SUPPLIER	0% a 18% b PERCENT OFF PERCENT OFF 0% PERCENT OFF 0%
^c <u>Line 9</u> ^c <u>Line 10</u> <u>Line 11</u> ^c <u>Line 12</u> ^c <u>Line 13</u>	SUPPLIER Conquest Sound CAPP TOA SUPPLIER Mosa SUPPLIER American Time	0% a 18% b PERCENT OFF PERCENT OFF 0% PERCENT OFF 0% PERCENT OFF PERCENT OFF PERCENT OFF PERCENT OFF
^c <u>Line 9</u> ^c <u>Line 10</u> <u>Line 11</u> ^c <u>Line 12</u> ^c <u>Line 13</u>	SUPPLIER Conquest Sound CAPP TOA SUPPLIER Shure SUPPLIER	0% a 18% b PERCENT OFF PERCENT OFF 0% PERCENT OFF 0% PERCENT OFF PERCENT OFF
^c <u>Line 9</u> ^c <u>Line 10</u> <u>Line 11</u> ^c <u>Line 12</u> ^c <u>Line 13</u>	SUPPLIER Conquest Sound CAPP TOA SUPPLIER Mosa SUPPLIER American Time	0% a 18% b PERCENT OFF PERCENT OFF 0% PERCENT OFF 0% PERCENT OFF PERCENT OFF PERCENT OFF PERCENT OFF
^c <u>Line 9</u> ^c <u>Line 10</u> <u>Line 11</u> ^c <u>Line 12</u> ^c <u>Line 13</u> <u>Line 14</u>	SUPPLIER Conquest Sound CAPP TOA SUPPLIER American Time SUPPLIER American Time & Signal Company	0% a 18% b PERCENT OFF PERCENT OFF 0% PERCENT OFF 0% PERCENT OFF PERCENT OFF
^c <u>Line 9</u> ^c <u>Line 10</u> <u>Line 11</u> ^c <u>Line 12</u> ^c <u>Line 13</u> <u>Line 14</u>	SUPPLIER Conquest Sound CAPP TOA SUPPLIER Shure SUPPLIER	0% a 18% b PERCENT OFF PERCENT OFF 0% PERCENT OFF 0% PERCENT OFF PERCENT OFF